

Get People to Do What You Want: How to Use Body Language and Words to Attract People You Like and Avoid the Ones You Don't

Gregory Hartley, Maryann Karinch



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In business, school, romance, or your neighborhood, it is valuable to know what attracts people, what repels them, and what makes them tick. How do people see you? And how do you see others? In Get People to Do What You Want, you'll find the practical answers to these questions and in the process, discover how to win people over. You will gain an upper hand in your interaction with others that translates into higher starting salaries, greater productivity, and better relationships in which you are never the victim.

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